



Immigration Access⁺

How Your Investment Supports Access to Immigration Services

As an Investor in the Cape Breton Partnership, you receive full-support from our dedicated Immigration Services team. Whether you're navigating designations, endorsements, Labour Market Impact Assessments, or other immigration pathways, we're here to support you every step of the way.

Your investment plays a vital role in sustaining and expanding these services, ensuring Unama'ki - Cape Breton businesses can continue to access the talent they need to grow and thrive. This shared commitment helps us keep service fees well below market rates, attract and retain skilled workers, and provide meaningful support to employers across the Island.

Within this booklet, you'll find a breakdown of service fees by application type. These rates have been intentionally set below standard market pricing to ensure they remain accessible and valuable for our Investors. This thoughtful pricing model is rooted in market research and designed with your business needs in mind.



Tailored Support for Every Level of Investment

We're pleased to offer a tiered discount structure based on your investment level:

- **Bronze Investors** receive Partnership reduced market pricing
- **Silver Investors** receive **10% off**
- **Gold Investors** receive **25% off**
- **Platinum Investors** receive **35% off**

Depending on your investment level, you may also qualify for a select number of **complimentary applications** from the categories below:

Category A – Complimentary applications available at select investment levels:

- Designation under the Atlantic Immigration Program
- Endorsement under the Atlantic Immigration Program
- Employer-supported application under the Nova Scotia Nominee Program
- Employer Registration Certificate (ERC) application
- Immigration, Refugees and Citizenship Canada (IRCC) Offer of Employment

Category B – Complimentary application available exclusively to Platinum Investors:

- Labour Market Impact Assessment (LMIA)
- Employer-supported work permit
- Entrepreneur Stream of the Nova Scotia Nominee Program

To access these services, Investors must be in good standing, with annual investment dues paid in full for the current fiscal year (April 1–March 31). Investors enrolled in a payment plan remain fully eligible to access the services outlined in this document.



Immigration Services Pricing Overview



Application Type	Cape Breton Partnership Pricing	Bronze Investor	Silver Investor	Gold Investor	Platinum Investor
Immigration consultation	Free	Free	Free	Free	Free
Email consultation/email questions	Free	Free	Free	Free	Free
Designation	\$500	\$500	\$450*	\$375*	\$325**
Endorsement	\$750	\$750	\$675*	\$562*	\$487**
Employer-supported NSNP	\$750	\$750	\$675*	\$562*	\$487**
Employer Registration Certificate (ERC)	\$150	\$150	\$135*	\$112.5*	\$97.50**
Offer of Employment	\$150	\$150	\$135*	\$112.5*	\$97.50**
Labour Market Impact Assessment (LMIA)	\$2,000	\$2,000	\$1,800	\$1,500	\$1,300**
LMIA-based work permit	\$900	\$900	\$810	\$675	\$585**
LMIA-exempt work permit	\$1,000	\$1,000	\$900	\$725	\$650**
Entrepreneur	\$5,000	\$5,000	\$4,500	\$3,750	\$3,250**
International Graduate Entrepreneur	\$2,500	\$2,500	\$2,250	\$1,875	\$1,625**

*No fee for first application from Category A. Limit one per Investor over all application types.

**No fee for first two applications for Platinum Investors only. May access two complimentary applications from Category A, OR one from Category A and one from Category B.

Immigration Pathways We Help You Navigate



Atlantic Immigration Program (AIP): The Atlantic Immigration Program is an employer-led provincial and federal program that helps employers hire skilled foreign workers and international graduates from a Canadian institution for jobs they haven't been able to fill locally.

- **AIP Designation:** Before an employer can hire workers through AIP, they must apply for designation from the provincial government. This designation confirms that the employer:
 - is based in one of the Atlantic provinces;
 - is in good standing with provincial and federal regulations;
 - can provide long-term, non-seasonal employment to foreign workers; and
 - is committed to supporting newcomers in their settlement and integration.
- **AIP Endorsement:** An AIP Endorsement is the next step after an employer receives an AIP designation. The endorsement ensures that:
 - the job offer meets the AIP requirements;
 - the employer has a settlement plan to help the worker, and their family, integrate into the community; and
 - the province approves the job offer and the worker's eligibility.



Employer Registration Certificate (ERC): An Employer Registration Certificate (ERC) is an official document issued by the Director of Nova Scotia Labour Standards providing proof that an employer has registered under the Nova Scotia Foreign Worker Program to hire one or more foreign workers. Registration certificates are valid for one year and may be required for other immigration programs.

Offer of Employment: An Offer of Employment in the Immigration, Refugees and Citizenship Canada Employer Portal is a formal online submission of job details that an employer provides to IRCC before the foreign worker applies for a work permit. Employers must submit an offer of employment through the portal if they are hiring under LMIA-exempt streams.



Labour Market Impact Assessment (LMIA): Some temporary foreign workers need to get an LMIA before the worker applies for a work permit. An LMIA is a document from Employment and Social Development Canada (ESDC) that gives the employer permission to hire a temporary worker. A positive LMIA will show that there is a need for a foreign worker to fill the job, and that no Canadian worker or permanent resident is available to do the job.

Work Permits: A work permit application is a formal request submitted to IRCC to obtain legal authorization to work in Canada. A work permit allows a foreign national to work in Canada temporarily, under specific conditions

- **LMIA-based work permit:** An LMIA-based work permit is an employer-specific (closed) work permit that requires an LMIA before a foreign worker can apply.
- **LMIA-exempt work permit:** If a work permit is not supported by an LMIA, it is considered LMIA-exempt. This includes work permits through the Atlantic Immigration Program and the Nova Scotia Nominee Program, among others.

NSNP Entrepreneur Streams: The Nova Scotia Nominee Program has two streams for business-owners: one for experienced business owners who want to live in Nova Scotia, and one for recent Nova Scotia graduates who own a business. For entrepreneurs involved in the day-to-day management of the business, there may be a pathway to permanent residence, if they meet all eligibility. More information is available through the Nova Scotia Department of Labour, Skills and Immigration: Immigration & Population Growth website: [Entrepreneur](#) and [International Graduate Entrepreneur](#).

To find out how our immigration services team can best assist you, please email immigration@capebretonpartnership.com or call **902-562-0122**.

If you are not currently an Investor of the Cape Breton Partnership, please email invest@capebretonpartnership.com to learn how to access our full-service immigration support.



Email **immigration@capebretonpartnership.com**
for more information or visit our website:

www.capebretonpartnership.com/immigration