



## SEPTEMBER 15-19, 2014

# TRADE MISSION TO COLUMBIA

### Promoting Nova Scotia's Environmental/Engineering and Mining Industries Products and Services

The Cape Breton Business Partnership Inc. in co-operation with the Atlantic Canada Opportunities Agency – Sydney and the Cape Breton Environmental/Engineering Framework Advancement Team, is pleased to offer eligible companies/organizations from Nova Scotia's Environmental/Engineering and Mining industries sector an opportunity to participate as part of a delegation in site tours and as a delegate at the X Columbia Minera - International Mining Fair 2014 in Medellin, Columbia.

#### What is provided to mission participants?

- Group site tours of coal and coking oven sites
- Business meetings with relevant industry and government organizations
- Participate in the Fair and the trade exhibit
- Attend five one-on-one meetings
- Presence in the exhibitors catalogue
- Free entries
- Reception invitation
- Breakfast – Market brief by the Canadian Embassy

#### Eligible participating companies/organizations will include companies/organizations:

- involved in the Engineering/Environmental and/or mining sectors.
- registered to operate in the Province of Nova Scotia
- in good standing with the Atlantic Canada Opportunities Agency
- who have paid their registration fees.



Atlantic Canada  
Opportunities  
Agency

Agence de  
promotion économique  
du Canada atlantique

**Be part of the  
Nova Scotia  
Delegation**

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**REGISTRATION  
FEE**

**\$500 + HST**

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**APPLICATION  
DEADLINE  
August 11, 2014**

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**APPLY TODAY!  
Space Is Limited**

**PLEASE FORWARD  
COMPLETED FORMS**

**TO:**

Ian McNeil, Manager,  
Prosperity Framework

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## Why should you participate?

### Site Tours

Columbia is beginning the process of identifying sites requiring environmental remediation. Site tours and meetings will be organized in coordination with the Canadian Embassy in Columbia. The purpose of these activities is for Nova Scotia companies/organizations to acquire a better understanding of the opportunities available in Columbia around mine remediation and steel plant remediation and to begin making contacts within the market.

### X Columbia Minera- International Mining Fair 2014

The X Columbia Minera - International Mining Fair 2014 is the largest mining show in the Columbia region, and the third largest of its type in the Americas with over 16,000 attendees from over 15 countries. The event engages the mining sector with its main representatives: producers, suppliers, traders, investors, mining institutions and academia, and provides an ideal platform for information exchange and trade integration. It showcases the Colombian mining industry at its fullest, a sector of the Colombian economy which remains one of the most dynamic and promising of the country. Nova Scotian companies/organizations attending this mission will join with the Canadian Colombian Chamber of Commerce and the Canadian Embassy of Columbia under the banner of a Canadian Pavilion at the X Columbia Minera - International Mining Fair 2014.

**Note: The following expenses are the responsibility of the participating companies/organizations:**

<b>Participation Fee:</b>	\$500 + HST (Payable to the Cape Breton Business Partnership Inc by August 15, 2014)
<b>Flight Fees:</b>	\$1,750 (Return trip to and from Sydney and to and from Bogota to Medellin)
<b>Visa Application Fee:</b>	\$ 270 – 420 (Depending on type of business visa your company requires)
<b>Hotel Costs:</b>	\$1,200 (7 nights)
<b>Meals:</b>	\$800

Participants are responsible for the arrangement of their own airline bookings.

The Cape Breton Business Partnership has booked blocks of rooms at the Hotel Hacienda Royal, Bogota and the Medellin Royal in Medellin. Once your application has been approved, a representative of the Cape Breton Business Partnership Inc. will contact you to reserve rooms in your name. Your credit card information will be required at that time.

# Tentative Agenda

## Saturday or Sunday, September 13 or 14

Delegates arrive in Bogota

**Hotel:** Hacienda Royal, Bogota  
Calle 94, Bogota, 110221, Colombia  
Phone: +57 1 6578787

## Monday, September 15

**4:00 am** Depart hotel in Bogota on charter van for travel to Boyacá (Breakfast to be provided in the van)

**7:30 am** Arrive in Boyacá to visit three Metallurgical coal mining sites and attend meetings with companies

**Noon** Lunch in Boyacá

**1:30 – 5:00 pm** Site tours in Boyacá  
(Group Ground Transportation from Bogota to Boyacá will be provided)

**5:00 pm** Depart Boyacá for return to Bogota

## Tuesday, September 16

**7:00 am** Depart hotel in Bogota and travel to Ubaté for site tours of coking oven sites and smaller metallurgical coal mining sites  
(Group Ground Transportation from Bogota to Ubaté will be provided)

**Noon** Return to Bogota

**3:35 pm** Flight from Bogota to Medellin (45 minute flight)

**Hotel:** Medellin Royal  
Carrera 42, Medellín, Antioquia, Colombia  
Phone: +57 4485700

**Wednesday, September 17**

**Location: Plaza Mayor Exposiciones Medellin**

**7:30 – 9:30 am Registration**

**9:30 am – Noon Opening of the X International Mining Fair**

President of the Republic. Dr. Juan Manuel Santos Calderón  
Governor of Antioquia. Dr. Sergio Fajardo  
President of ANDI. Dr. Bruce Mac Master

**Noon – 2:15 pm Break**

**2:15 – 4:45 pm IV International Mining Seminar – Colombia Minera 2014  
Mining Policy in the Countries Pacific Alliance  
Inter-ministerial Encounter**

Minister of Mines of Colombia Dr. Amylkar Acosta  
Minister of Mines Chile Dr. Aurora Williams Baussa  
Secretary of Energy, Mexico Dr. Pedro Joaquin Coldwell  
Minister of Mines, Peru Dr. Eleodoro Mayorga Alba  
Minister of Natural Resources, Canada. Dr. Marian Campbell Jarvis  
Moderator: Eduardo Chaparro, ANDI

**5:00 – 6:30 pm Dialogue. Vision of Mining Industry, Entrepreneurial Outlook**

Sociedad Nacional de Minería - SONAMI. Chile  
Alberto Salas, Chairman  
Sociedad Nacional de Minería y Petróleo y Energía de Peru  
Eva Arias, Chairwoman SNMP  
Mining Chamber of Mexico – Camimex  
Sergio Almazán, Executive Director  
Mining Chamber of Panamá - CAMIPA,  
Eng. Roberto Cuevas, Executive Director  
Moderator: Consul of Australia Mr. Crispin Conroy

**Thursday, September 18**

**Location: Plaza Mayor Exposiciones Medellin**

**9:00 – 11:00 am The Environmental and Social Conflicts and the Regulatory Framework in the Mining Industry (I) – The Outlook of Regulators**  
President of Commission V Senate Maritza Martinez  
Mining Commission – Senate Chile. Alejandro Guillier  
Minister of Environment and Sustainable Development of Colombia. Luz Helena Sarmiento  
Minister of Environment, Ecuador Dr. Lorena Tapia  
Vice-Minister of Mines, Colombia César Díaz Guerrero  
Vice-Minister of Mines, Ecuador Dixon Briceño  
Moderator: Santiago Angel, Vice-president of mines, Oil and Energy

**11:00 -11:30 am Break**

**11:30 am – 12:30 pm Environmental Future of Mining**  
General Director Environmental Planning, Territorial and Coordinator  
SINA - MADS: Luis Alfonso Escobar Trujillo  
Brigitte Baptiste, Director of Humboldt Institute  
Moderator: Carlos Herrera

**12:30 – 2:30 pm Break**

**2:30 – 4:00 pm The Environmental and Social Conflicts and the Regulatory Framework in the Mining Industry (II) - Citizen Participation in the Mining Industry**  
ICMM  
Vice-Minister for Participation and Equality of Rights. Dr. Natalia Gutierrez  
Attorney General Office  
General Comptroller of the Republic  
Ombudsman  
Moderator: Bernardo Toro – Fundación Avina

**4:00 pm CONCLUSIONS AND CLOSING**

**Friday, September 19**

**Return to Canada**